While Indiana’s transportation and industrial manufacturing have long been profitable exports, its pharmaceutical exports are increasingly a driver of growth for the state – leading to over $39 billion worth of goods exports in 2018. Overall, Indiana’s international trade supports 770,000 jobs in the state.

In Indiana, 770,000 jobs were supported by international trade in 2017, representing 19.8% of all jobs in the state.

In 2016, 8,170 companies exported goods from Indiana of which 84% were small- and medium-sized enterprises. In 2016, 193,000 people were employed by affiliates of companies at least 50% foreign-owned.

Indiana exported $39.3 billion in goods to foreign markets in 2018. Indiana’s largest markets in 2018 were:
- Canada ($13.3 billion)
- Mexico ($5.4 billion)
- Japan ($2.1 billion)
- China ($2 billion)
- Germany ($1.5 billion)

Agricultural exports are important to Indiana’s economy, totaling $4.6 billion in 2017, according to the USDA.

Since 2014, the U.S. Export-Import Bank has financed $1 billion in exports from 78 companies in Indiana.

Since 1971, the Overseas Private Investment Corporation has invested $92 million in Indiana companies for overseas investment.

Since 1992, the U.S. Trade and Development Agency has helped facilitate $169 million in exports from Indiana companies, supporting hundreds of jobs in the state.

Since 1961, 3,536 Peace Corps volunteers from Indiana have served in dozens of countries overseas.

In 2016-2017, 11,774 Indiana students studied abroad.

During 2018, 29,994 international students were enrolled in Indiana colleges and universities and contributed $1 billion to the Indiana economy.

For sources, please visit http://usglc.org/Indiana