

# INDIANA

## BENEFITS OF THE INTERNATIONAL AFFAIRS BUDGET

While Indiana's transportation and industrial manufacturing have long been profitable exports, its pharmaceutical exports are increasingly a driver of growth for the state -- leading to over \$39 billion worth of goods exports in 2019. Overall, Indiana's international trade supports 740,000 jobs in the state.

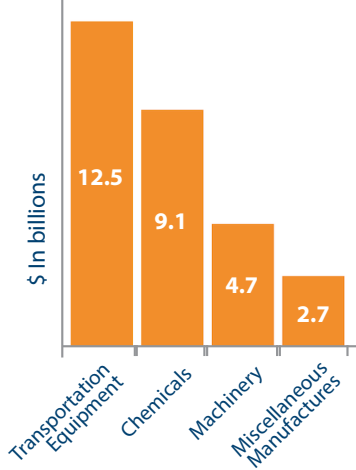
**747K**  
JOBS

In Indiana, **746,700 jobs** were supported by trade in 2018, representing **18.8%** of all jobs in the state.

In 2018, **8,506 companies** exported goods from Indiana of which **84%** were **small- and medium-sized enterprises**. In 2017, **203,000 people** were employed by affiliates of companies at least 50% foreign-owned.

**84%**  
SMALL BIZ

### TOP EXPORTS IN 2019



Indiana exported **\$39.4 billion** in goods to foreign markets in 2019. Indiana's largest markets in 2019 were:

- **Canada (\$13.2 billion)**
- **Mexico (\$5.7 billion)**
- **Japan (\$2.1 billion)**
- **China (\$2 billion)**
- **Germany (\$1.4 billion)**



**Agricultural exports** are important to Indiana's economy, totaling **\$4.6 billion** in 2018, according to the USDA.

Since 2014, the **U.S. Export-Import Bank** has financed **\$1 billion in exports** from 83 companies in Indiana.

Since 1971, the Overseas Private Investment Corporation - which has been modernized into the **Development Finance Corporation (DFC)** - has invested **\$92 million** in Indiana companies for overseas investment.

Since 1992, the **U.S. Trade and Development Agency** has helped facilitate **\$168 million** in exports from Indiana companies, supporting an estimated **960 jobs** in the state.



### EDUCATION + VOLUNTEERISM

Since 1961, **3,536 Peace Corps volunteers** from Indiana have served in dozens of countries overseas.

In 2017-2018, **11,953 Indiana students** studied abroad.

During 2019, **29,083 international students** were enrolled in Indiana colleges and universities and contributed **\$985 million** to the Indiana economy.



For sources, please visit <http://usglc.org/Indiana>