While Indiana’s transportation and industrial manufacturing have long been profitable exports, its pharmaceutical exports are increasingly a driver of growth for the state -- leading to over $39 billion worth of goods exports in 2019. Overall, Indiana’s international trade supports 740,000 jobs in the state.

In Indiana, 746,700 jobs were supported by trade in 2018, representing 18.8% of all jobs in the state. In 2018, 8,506 companies exported goods from Indiana of which 84% were small- and medium-sized enterprises. In 2017, 203,000 people were employed by affiliates of companies at least 50% foreign-owned.

Indiana exported $39.4 billion in goods to foreign markets in 2019. Indiana’s largest markets in 2019 were:
- Canada ($13.2 billion)
- Mexico ($5.7 billion)
- Japan ($2.1 billion)
- China ($2 billion)
- Germany ($1.4 billion)

Agricultural exports are important to Indiana’s economy, totaling $4.6 billion in 2018, according to the USDA.

Since 2014, the U.S. Export-Import Bank has financed $1 billion in exports from 83 companies in Indiana.

Since 1971, the Overseas Private Investment Corporation - which has been modernized into the Development Finance Corporation (DFC) - has invested $92 million in Indiana companies for overseas investment.

Since 1992, the U.S. Trade and Development Agency has helped facilitate $168 million in exports from Indiana companies, supporting an estimated 960 jobs in the state.

Since 1961, 3,536 Peace Corps volunteers from Indiana have served in dozens of countries overseas.

In 2017-2018, 11,953 Indiana students studied abroad.

During 2019, 29,083 international students were enrolled in Indiana colleges and universities and contributed $985 million to the Indiana economy.

For sources, please visit http://usglc.org/Indiana