

## AMERICA AND THE WORLD: HOW CALIFORNIA WINS

California is one of the world's largest economies, fueled by trade and exports that support nearly 5.1 million jobs in the state. California exports about \$368 billion worth of goods and services annually, led by the state's thriving agriculture and technology manufacturing industry. But it isn't just big business that benefits – 95% of all California exporters are small- and medium-sized businesses.

### BOOSTING CALIFORNIA JOBS & EXPORTS

In California, **5,100,000 jobs** are supported by trade, representing **20.0%** of all jobs in the state.

In 2023, **61,340 companies** exported goods from California, of which **95%** were **small- and medium-sized enterprises**. Additionally, in 2022, **852,300 people** were employed by affiliates of companies at least 50% foreign-owned.

California exports about \$368 billion in goods and services to overseas markets each year. California's top export markets are:

- Mexico (\$40.3 billion)
- Canada (\$34.2 billion)
- China (\$25.2 billion)
- United Kingdom (\$23.8 billion)
- Ireland (\$22.5 billion)

**Agricultural exports** are important to California's economy, totaling **\$24.3 billion** annually, according to the USDA.

Since 2014, the **U.S. Export-Import Bank** has financed **\$15 billion** in exports from 673 companies in California.

The **Millennium Challenge Corporation** has provided **\$81 million** in funding to California organizations since the agency's inception in 2004.


Since 1992, the **U.S. Trade and Development Agency** has helped facilitate **\$3 billion** in exports from California companies.

### EDUCATION + VOLUNTEERISM

Since 1961, **31,049 Peace Corps volunteers** from California have served in dozens of countries overseas.

From 2023-2024, **140,858 international students** were enrolled in California colleges and universities, contributing **\$6.4 billion** to the California economy.

**5.1 M**  
**JOBS**



**95%**  
**SMALL BIZ**

#### TOP CA EXPORTS

\$ In billions

Computer & Electronic Products 47.9

Machinery, Except Electrical 18.4

Transportation Equipment 16.6

Chemicals 16.2

**\$368B**  
**EXPORTED GOODS**

